



# ERP Implementation Risks & Pitfalls

GYF VIRTUAL CPE DAY 2020

*Presented by:*

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## INTRODUCTIONS



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<https://creately.com/blog/why-projects-succeed/>

## What Makes a Successful Project?

Nearly 73% of projects fail

97% of companies believe project management is critical to business success

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## PROJECT MANAGEMENT RISKS AND PITFALLS

- 1 Project Initiation
- 2 Project Planning
- 3 Project Execution
- 4 Project Control and Tracking
- 5 Project Closeout

<https://www.pmi.org/learning/library/managing-software-projects-common-risk-pitfalls-7876>



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## PROJECT INITIATION ISSUES

*Unclear Business Problem  
and/or Success Criteria*

*Lack of Executive Sponsor  
or Champion*

*Multiple Project Managers  
or No Project Manager*



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## PROJECT INITIATION ISSUES

*Scope/Size of Effort  
Was Underestimated*

*Unrealistic Expectations  
of "Off the Shelf" System*

*End Date Predetermined  
without Recognizing Implications*

- Don't just pick January 1<sup>st</sup>!





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## PROJECT PLANNING ISSUES

*Project Plan Is Insufficient*

*Inadequate Requirements*

*Unrealistic Schedules*



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## PROJECT EXECUTION ISSUES

*Limited Communication  
and Information Flow*

*Inadequate Resources*

*Process Violated  
(Quality Assurance)*





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## PROJECT EXECUTION ISSUES

*System Integrations*

*Testing Interval Is Reduced*

*Ineffective Prioritization*



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## CONTROL & TRACKING ISSUES

*Tracking But No Control*

*Ineffective Progress Monitoring*

*Misleading or Infrequent  
Status Reporting*





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## PROJECT CLOSEOUT ISSUES

*Success Not Evaluated*

*Project Is Not Closed  
(and Never Ends!)*

*Learnings Not Captured  
or Used for Subsequent Efforts*



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# Questions?



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***For More Information About ERP-Related Issues Contact:***

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