



GROSSMAN YANAK & FORD LLP

Certified Public Accountants and Consultants

Donald S. Johnston, CPA, MST
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Don has spent the majority of his 30-year career serving the tax and consulting needs of privately-held organizations and their owners. He has significant experience handling tax planning and compliance-related issues for all types of entities, including corporations, LLCs and partnerships, and a wide base of clientele, ranging from small start-up organizations in the early stages of development to large, billion-dollar entities in need of technical expertise. Don's broad range of experience encompasses numerous industries, including manufacturing, distribution, energy and mining.

Don also has extensive experience working with distribution entities and has devised tax-savings strategies for income, franchise and other business-related taxes for numerous middle market clients. His skills have been utilized for special projects in various areas of expertise, including acquisition planning and due diligence; Section 338(h)(10) acquisition work; stock vs. asset sale analyses for acquisition and/or disposition scenarios; development of strategies to reduce state tax obligations of multi-state entities; complex valuation-related issues; and other tax concerns for individual clients. His background allows him to assist individuals and businesses to determine advantageous strategies for mergers, acquisitions and divestitures.

After graduating from Slippery Rock University with a B.S./B.A. in accounting and finance in 1989, Don spent four years with a large international accounting firm in Pittsburgh before joining Grossman Yanak & Ford LLP in 1993. He earned his Masters of Science degree in Taxation from Robert Morris University in 1998.

Don, a Certified Public Accountant, is a member of the American and Pennsylvania Institutes of Certified Public Accountants. He is also a member of the Allegheny Tax Society.

A graduate of the Leadership Pittsburgh program, Don is an active participant in community affairs. He is a passionate advocate for organ and tissue donation and supports the work of the Center for Organ Recovery & Education (CORE), a not-for-profit organ procurement organization. Don formerly served as Treasurer of EveryChild, Inc., a Pittsburgh based not-for-profit organization that serves the foster care and adoption needs of medically fragile children.

Don resides in Wexford with his wife, Diana, and their children, Sarah, Scott and Alaina.