



GROSSMAN YANAK & FORD LLP

Certified Public Accountants and Consultants

JEFFREY A. FORD, CPA

Partner, Assurance & Advisory and ERP Solutions Services

GROSSMAN YANAK & FORD LLP

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EXPERIENCE

Jeff has focused his career on providing accounting, audit and consulting services to privately held companies and not-for-profit organizations. His experience includes furnishing compliance services such as audits and reviews; due diligence and investigation services related to business mergers and acquisitions; fraud investigations; developing and compiling projected and forecasted financial statements; and evaluating, selecting and implementing technology systems for companies in the service, wholesale, distribution, manufacturing, construction and not-for-profit industries.

Through the over-30-year span of his career, Jeff's experience includes significant advisory and accounting services related to business acquisitions and sales. In this arena, he has assisted numerous companies with due diligence, structuring transactions, transition consulting and dispute resolution. Jeff has served a variety of ownership groups including public and private companies, private equity groups and foreign investors. He has also provided expert testimony and services related to litigation support, arbitration and mediation in connection with business acquisitions, contract disputes and certain bankruptcy matters.

INDUSTRIES

- Education
- Distribution
- International Business
- Manufacturing
- Not-for-Profit Organizations
- Real Estate/Property Management
- Technology
- Transaction Services

ADDITIONAL ROLES

- North American Audit Practice Chair for [Geneva Group International \(GGI\)](#)
- Member of the [American Institute of Certified Public Accountants \(AICPA\)](#)
- Member of AICPA Management Consulting Services Division
- Member of the [Pennsylvania Institute of Certified Public Accountants \(PICPA\)](#)
- Past chair of the PICPA Professional Ethics Committee
- Member of the Board of Directors of [ACG Pittsburgh](#)
- Officer of the Boards of Directors of several local tax- exempt organizations
- Frequent speaker at firm-sponsored seminars and business association meetings
- Author and instructor of classes focusing on LIFO inventories, business acquisitions and the impact of information technology on accounting controls and audit risks